



Pool & Hot Tub News

5905 Prince Of Wales Drive (Just south of Manotick)

MARCH 2010

IS IT SPRING YET?

2009 – 10 turned out to be a sheep in wolf's clothing. It came along 'way late, wasn't very cold and we had virtually no snow after the New Year! So for all us winter-lovers it was a tough season; for the rest of you it had to be the best ever...and now we seem to be sliding into the earliest, warmest spring in living memory. Even though I like winter in general and I wish we had done more skiing, I'm very happy to see the grass greening up and the spring flowers start to poke up. We had a miserable Monsoon Season last summer and a cold one 2 years ago so c'mon ma nature – give us some heat! Get out in the convertibles, roll out your bikes, slap on the SPF 50 and let's enjoy being outdoors.

VANCOUVER 2010

I feel that my newsletter would not be complete without a bit of hockey chat and normally it's all Senators but this time...how about that Gold Medal? And all the Golds as well as the Silver and Bronze ones too! The 2010 Olympics was a spectacular event and all Canadians should be proud of our athletes who have devoted years of their lives to get there. I think that the nation was so focused on the City of Vancouver that we may have forgotten to despise Toronto for a moment (just kidding – who doesn't love TO?).

FOR ALL YOUR POOL NEEDS:

- *Energy Saving pumps*
- *Gas Fired Heaters*
- *Smart Pool Controls*
- *UV 254 System*
- *Solar Heating*
- *Salt Systems*

- *Replacement Liners*
- *Loop Loc Covers*
- *Hot Tub Covers*

- *Service & Parts*
- *Vacuum Service*
- *Chemicals*

- *Coping & Tile*
- *Plastering*
- *Decking*

START -UPS

Enclosed in this package you'll find the "Start-Up 2010" forms featuring pool openings from **\$205.00**. This includes leaving the pool running (some companies don't do this and expect you to actually fire it up). Other options include removing, cleaning and folding the cover as well as the start-up & shock. There are some services that we don't list on the start-up form due to lack of space. For those who want to lower the cost of the spring opening we offer 3 other packages. Please call us to discuss these options. We appreciate your business and if one of these packages can better meet your needs, please give us a call.

CUT COSTS

Two years ago we presented the Intelliflo pool pump and we like it for several reasons. It's extremely quiet, has true variable speeds and is **very stingy** with the Kilowatts. The motor drive on this pump is a

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very smart unit and can be programmed to speed up or slow down depending on time of day or flow requirements. This pump will recover your initial cost in a short time and from that point you will enjoy ongoing savings in a big way. The added benefit is that you will always have circulation in the pool - unlike pumps that get turned off by a time clock where the water isn't cleaned by the filter, the heater won't fire up and the pool becomes stagnant.

Many pools have much larger pumps than they need to deliver good performance. Over the years it has been common to see poorly sized piping, flow restricting layout and bad system design. The answer for many installers was to simply put on a larger pump. More horsepower overcame the deficient system design but significantly raised the operating cost. Lots of pools are chewing up electricity at an alarming rate! It turns out that with smart design you can drastically cut Hydro consumption. If you want to reduce your operating cost call us for a free consultation.

CARTRIDGE vs SAND

The typical pool uses a sand filter and it is the simplest filter to use. It has a couple of inherent problems however: (a) the amount of water wasted when backwashing - an issue that may become more important in future years; and (b) relatively poor ability to filter very fine particles and clarify the pool water. Cartridge filters can solve both of these problems! They are able to filter much finer particles out of the pool water to produce wonderful clarity, making the water sparkle! As for water use, modern cartridge filters use large elements that capture a lot of debris before they require cleaning. The cleaning uses a whole lot less water than backwashing a sand filter. A further

benefit relates to the previous cost cutting discussion. Cartridge filters are less restrictive than sand filters. A cartridge filter requires less horsepower (read: electricity) to push the water through - saving energy! If you would like to see how a cartridge filter can work with your system please give us a call.

Free Chemical Delivery

After spring start-up every pool requires an assortment of chemicals to balance the water, clean up the algae and get it ready for swimming. Again this year we are holding a great sale on Pool Balancing chemicals, 50 lb Bags of Salt, Shock, Pucks, Bromine tablets and several Maintenance items. You will find brand name goods at terrific prices (see enclosed 2010 Chemical Order Form) and in addition if you buy 2 or more of the same item you will save even more. When we look after your pool opening we will deliver them at the same time at no extra charge. Just take a look at your needs, indicate the quantity you need on the form and fax it in or mail it back to us to go with your Spring Start-Up.

Salt and UV Pools

Salt has been the "buzz" word in pools for the last few years and indeed this system has proven to be effective, time saving and convenient. People who are using salt systems report that the pool stays algae-free and they spend less time looking after it than ever before. For 2010 we have a great Special on the Hayward systems at \$1,195.00 plus installation (up to 40,000 gal) and a smaller system at \$995.00. There's also a \$100.00 mail in rebate. Call today and arrange for us to install one of these on your pool!

UV Systems

These units produce a special wavelength of Ultraviolet light that kills bacteria and algae as pool

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water flows past it. It has been used on drinking water systems for some time and is now being applied to the pool industry. You will have to use a very small amount of chlorine to ensure a bacteria-free pool. But the UV will dramatically reduce that amount. *The UV-254 is on special at \$1,095.00 plus install.*

POOL ROBOTS ?

No these are not sci-fi pool critters from late-night TV. They are the newest generation of pool cleaners that do not use your pool circulation system. They operate on small amounts of electricity, come with a GFI and have built in dirt filters. No complicated hoses to set up, no lines blocked with leaves and no huge pump needed. *We have the Dirt Devil at only \$995.*

Pool Renovations

If you feel that you still love your home but find that the outside could use a makeover - we can help with that. We specialize in pool and yard up-grades. We can replace coping, ceramic tiles, plaster, pool walkways, heaters, vinyl liners, diving boards and slides. Want a hot tub, pool lights or a water feature? Let us show you what we can do. *Call for a free estimate.*

Spring Forms

We ask you to take a minute to fill in your Start-Up form and either mail or fax it back so we can plan our work in the time frame that you want it done. Work is booked in the order that we receive the forms at our office. Please fax the form to us at 613-489-4240

Call us at 733-0332 for all your pool needs.

Jeff Benson